

# COALITION OVERVIEW

## *Community Power Coalition of New Hampshire*

A Public Nonprofit

For Municipal & County

Community Power Aggregations

FOR COMMUNITIES, BY COMMUNITIES.



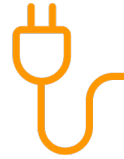
**COMMUNITY  
POWER COALITION**  
OF NEW HAMPSHIRE

May 4th, 2021 | 12pm



# What is Community Power?

New Hampshire cities, towns, and counties procure electric power supply on behalf of their residents and businesses and provide related customer services (local programs, Net Energy Metering supply rates, etc.)



Pooled Purchasing Power  
For **Energy Supply**

Utility Company  
**Delivers** Power

Communities Benefit from  
**Value Added Programs & Services**

(Customers may switch back to utility default supply or take service from a Competitive Supplier)

Enabling Legislation: [RSA 53-E, Relative to Aggregation of Electric Customers by Municipalities & Counties](#)

# Benefits of Community Power



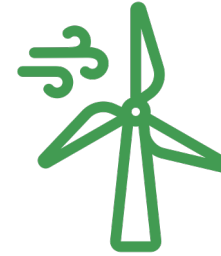
## Local Control

Democratizing energy procurement to the community level



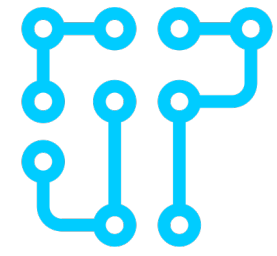
## Lower Costs

MA, NY, CA and other markets have demonstrated lower rates than regulated utilities



## Renewables

Build & Buy Clean Energy



## Resilience & Innovation

New Technologies  
Market Competition  
Price Signals  
Customer Empowerment

# What is the Community Power Coalition?

The Coalition is a statewide public nonprofit in formation, designed “**For Communities, By Communities**”



## Streamlined Formation

Statewide Peer Network  
Technical Services for Committees  
Coalition Templates:

- Enabling resolutions
- Electric Aggregation Plan
- Public education materials



## Shared Services

Vendor Vetting  
Electricity Procurement and  
Portfolio Risk Management  
Contract Management  
Customer Services  
Local programs



## Local Projects

Joint Power Solicitations &  
Economies of Scale  
Community Solar + Storage  
Project Development

### Phase 1 of Coalition Membership:

Benefit from peer-to-peer resources sharing and expert support for the program approval process.

### Phase 2 of Coalition Membership:

Shared services and economies of scale for launching Community Power programs, procuring electricity, operating the program, contracting for new project developments, implementing local programs, and engaging at the Legislature & Public Utility Commission on public advocacy and market reforms.

# Coalition Organizing Group: Founding Members

*The Coalition is led by staff and officials of Lebanon, Nashua, Hanover & Cheshire County:*



Clifton Below  
**City of Lebanon**  
*Assistant Mayor and  
City Councilor*



Doria Brown  
**City of Nashua**  
*Energy Manager*



Rod Bouchard  
**Cheshire County**  
*Assistant County Administrator  
for Special Projects  
and Strategic Initiatives*



Julia Griffin  
**Town of Hanover**  
*Town Manager*



April Salas  
**Town of Hanover**  
*Chief Sustainability Officer*

Read about their energy expertise on the Coalition's profile page: <https://www.cpcnh.org/bios>

# Questions About the Coalition

**Who can be a member of the Coalition?**

**Towns | Cities | Counties**  
**Jointly Operated Community Power Aggregations**

**How does a community join the Coalition?**

- 1. Local governing body enters into Coalition Joint Powers Agreement.**
- 2. Coalition Board of Directors votes to accept member.**
- 3. Governing body appoints a Director & alt.**

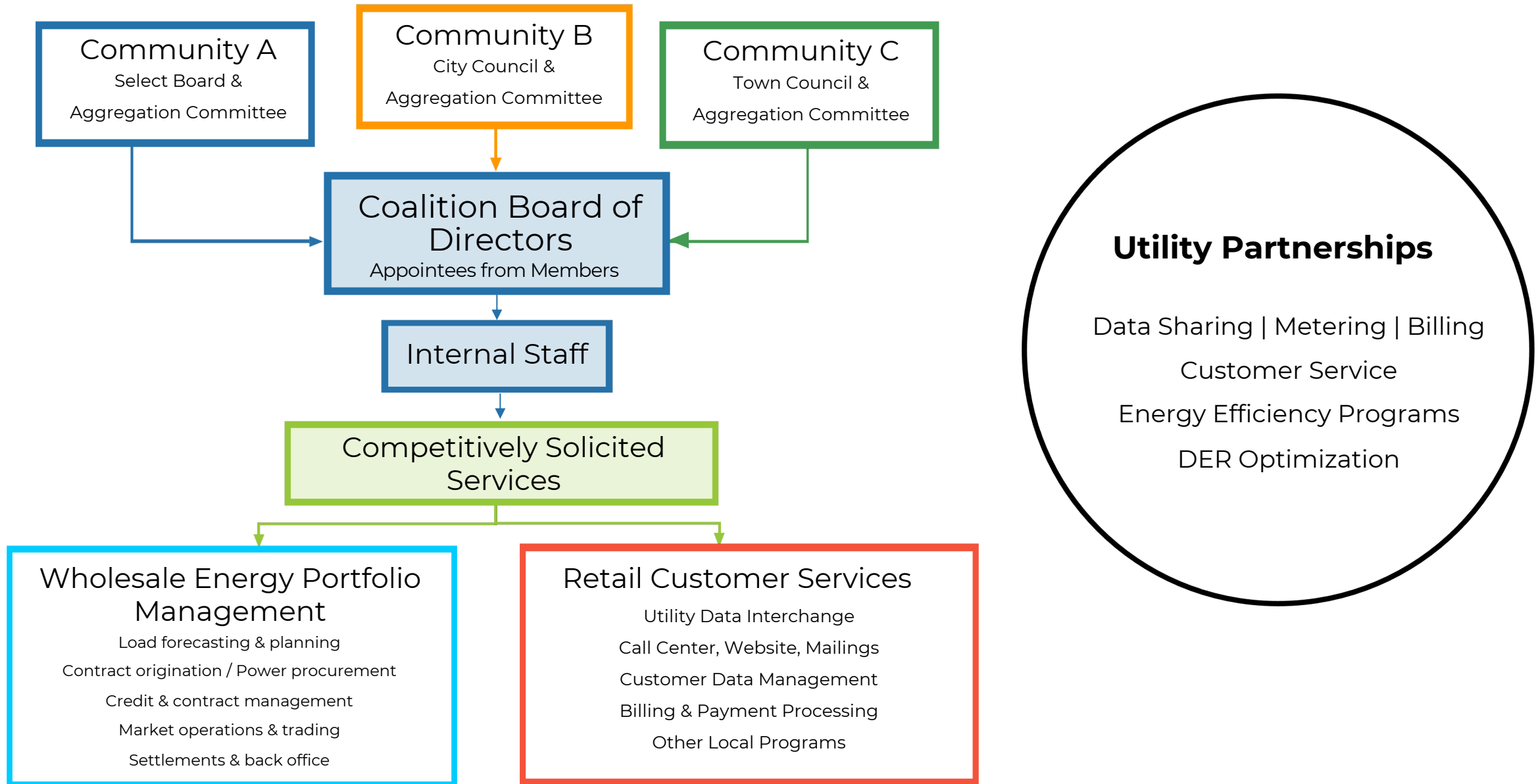
**What is expected of Coalition Members?**

**The first 21 members appoint a representative to the Board of Directors. Participate in Board, Board Committees, and decisions.**

**What will the Coalition provide its members?**

**Full service and a range of options to support implementation and operation of Community Power Aggregations.**

# Coalition Organizational Chart



# Cost Sharing: Who Pays?

There is no cost to joining the Coalition as a Member.

If a Member chooses to launch a Community Power program, at that point all costs will be recovered from revenues from electricity sales after program launch (and not from taxpayer funds).

- Cost Sharing Agreement

Communities are under no financial obligation until the execution of a “Cost Sharing Agreement” (after joining the Coalition)

Communities may withdraw from the Coalition prior to entering into the Cost Sharing Agreement — and at any point thereafter in future, subject to any existing obligations (as specified in the Cost Sharing Agreement)

- Three Types of Coalition Costs:

Costs for **(1) Member Services** and **(2) Direct Projects** only accrue to communities that choose to receive the services or participate in the project in question, while **(3) General & Administrative Costs** are shared proportionally across members (based on pro rata share of annual electricity sales)



# How does a Community join the Coalition?

- A local governing body votes to adopt the **Joint Powers Agreement** and then executes it to join the Coalition
- A Joint Powers Agreement is a contract among local governments, agreeing to delegate specific authorities to the agency under the terms of the agreement
- The Attorney General has approved the Coalition's Agreement as conforming to the laws of New Hampshire
- Lebanon City Council, Hanover Select Board, Nashua Board of Aldermen, Exeter Select Board and Harrisville Select Board have approved the Joint Powers Agreement.
- Interested communities may schedule a consultation with Coalition experts

**JOINT POWERS AGREEMENT  
OF  
COMMUNITY POWER COALITON OF NEW HAMPSHIRE**  
Effective \_\_\_\_\_, 2021  
Among the Following Parties:  
City of Lebanon  
Town of Hanover  
[City of Nashua]  
[Cheshire County]

**Attachment B: Articles of Agreement**  
*The State of New Hampshire*  
Recording Fee: \$25.00 RSA 292:2  
**ARTICLES OF AGREEMENT  
OF  
COMMUNITY POWER COALITION OF NEW HAMPSHIRE  
A NEW HAMPSHIRE NONPROFIT CORPORATION**

**Attachment C: By-Laws**  
**BY-LAWS  
of the  
COMMUNITY POWER COALITION  
OF NEW HAMPSHIRE**  
**ARTICLE I  
NAME**  
The name of the corporation shall be the Community Power Coalition of New  
ampshire ("CPCNH").

# Community Power Roadmap: Three Key Steps



## 1 Join the Coalition

Local Governing Body adopts the Coalition's Joint Power Agreement

Appoint primary & alternate representatives to serve on Coalition Board of Directors

**Coalition Resources: expert support, explanatory materials & template resolutions**

*Committee discusses local issues & collects data*

Discuss local governance, policies and objectives for the program

Receive aggregate electric load data from the distribution utility

**Coalition Resources: governance discussion & data request support**

*Committee holds Public Hearings & adopts Plan*

Committee adopts plan after incorporating public feedback

Governing Body submits the Plan to Legislative Body for adoption

**Coalition Resources: educational materials & presentation support**

Process Initiated



## 2 Establish a Community Power Committee

Local Governing Body establishes a Community Power Committee

Committee sets timeline and process for program approval

**Coalition Resources: template resolution & process support**

*Committee finalizes draft Community Power Plan*

Committee finalizes Coalition template Plan (satisfies requirements of RSA 53-E)

**Coalition Resources: Plan template & advisory support**



## 3 Approve the Community Power Plan

City Council or Town Meeting votes on Electric Aggregation Plan

(Must be approved by majority present and voting)

**Coalition Resources: summary materials for officials and voters**

Program Approved!

*FOR COMMUNITIES, BY COMMUNITIES.*



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